The Swedish Association of Small and Medium Size Enterprises in Defense and Security

SME-D
SME-D - The Swedish small and medium size enterprises contribution to defense and security

SME-D is an association for companies based in Sweden with less than 250 employees engaged in defense and security. With deep as well as broad competence and experience in defense, security and engineering matters, SME-D companies all have leading positions in their markets. The association, founded in 2003, has over 20 members with a total of several hundred employees engaged in the high-tech defense and security sector. SME-D is an accepted dialogue partner for government agencies.

The Purpose of SME-D

- Create the best conditions for SMEs to work within the defense and security areas
- Contribute towards cost-effective supply of materiel and services
- Be an active accepted dialogue partner in matters of importance for the association

SME-D Markets

SME-D member companies work both as prime and support contractors to government agencies and as partners, co-contractors and sub-contractors to other companies in the domestic and international defense and security areas, as illustrated in the figure.

![Diagram showing SME-D Markets](image-url)
The offer of SME-D members

- Hi-tech services and products on lower system levels to the Swedish Defense and Civil Emergency Planning Authorities such as the Armed Forces, the Defense Materiel Administration, the Civil Contingencies Agency and other agencies engaged in Civil Security matters, the Defense Research Agency and to the Defense and Security Industry in Sweden
- Support to the Defense Materiel Administration, the Armed Forces and the Civil Contingencies Agency with methods, technology, architecting and systems engineering on high system levels and also export above type of services and products to Government Agencies and Defense Industry in other countries.

SME-D Competence Areas

- Technical, economical and usage investigations
- Systems analysis and systems synthesis
- Modelling & simulation, including methods and tools
- Participation in explorative R&T-projects
- Requirements and specification work
- COTS and MOTS adaptation
- Support for acquisition, testing, deployment and operation of equipment and systems
- Design/production/maintenance of software solutions, of some types of hardware components and equipment, and of Systems of significant size

SME-D Services and Products

**Typical Services**
- Methods Development and Application
- Operational environment analysis and verification
- Systems Analysis & Specification of Requirements
- Modelling, Simulation & Visualisation, Ergonomics
- Architecture, Human Factors on Protection
- System Design
- Systems and Product Development
- Sustainability and Survivability
- Systems Integration
- Information Security
- Systems Evaluation, Test, Verification and Accreditation
- Education and Training
- Firefighting Methods
- Support of Government Agencies in Acquisition, Development and Deployment

**Typical Products**
- Modelling, Simulation & Visualization tools
- Displays & Man Machine Interfaces
- GIS Products
- Secure Information Systems Platforms
- Communication Systems
- Command, Control & Logistics Information Systems
- Training, Systems & Simulators
- Safety products, Security Products
- Hand-held instruments
- Shock Mitigation Seats, Boat & Suspension
- Seating
The agenda of SME-D

- Promote awareness of SME importance and interests in public commissions, government agencies and public media.
- Act as a natural speaking partner of government and other public reports which concern the interests of SMEs.
- Work to have product and service acquisitions structured in ways to allow SMEs to compete on equal terms, alone or in cooperation with others.
- Work to have procurement process and forms designed in a way that enables SME-participation in materiel and service acquisitions.
- Work for streamlining and other simplifications in contacts and handling of acquisition matters.
- Be a network/platform to stimulate exchange of experiences and ideas between member companies.
- Increase the cooperation with government agencies, companies and other organizations in order to promote Swedish Defense and Security Materiel and Service competence nationally and internationally.

SME-D - the meeting place for small and medium sized enterprises within defense and security